

# Business Case Summary

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May 7<sup>th</sup> 2021



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# Overview

## Scope

- 279 Servers instances observed
  - 279 virtualized servers
  - 0 bare metal servers
- 50.69 TB of attached storage

## Method

- Agentless Collector

## Collection Period

- 16<sup>th</sup> April to 2<sup>nd</sup> May

## Business Data

- Environment Groupings
  - 0% servers classified by Environment
- Application Groupings
  - 0% servers classified by Application/Role

# Executive Summary

The **31.6%** zombie server count offers a good opportunity for savings in this assessment. **180** servers had peak CPU utilization under **20%** over the **17** days we collected, these are great candidates for right sizing onto more efficient Amazon EC2 instances to help eliminate over-provisioning.

Parameter	On-Premises <i>(annual)</i>	AWS <i>(annual)</i>
Compute	\$464,380.57	\$240,339.66
Storage	\$49,492.67	\$37,070.4
Total	\$513,873.24	\$277,410.10
46.01% Savings via Migration Evaluator Right Sizing only		

### Modeling

- 3 YR Standard RI/Instance Savings; All Upfront payment
- Storage modeled to EBS
- SQL Licensing costs excluded
- Costs in USD

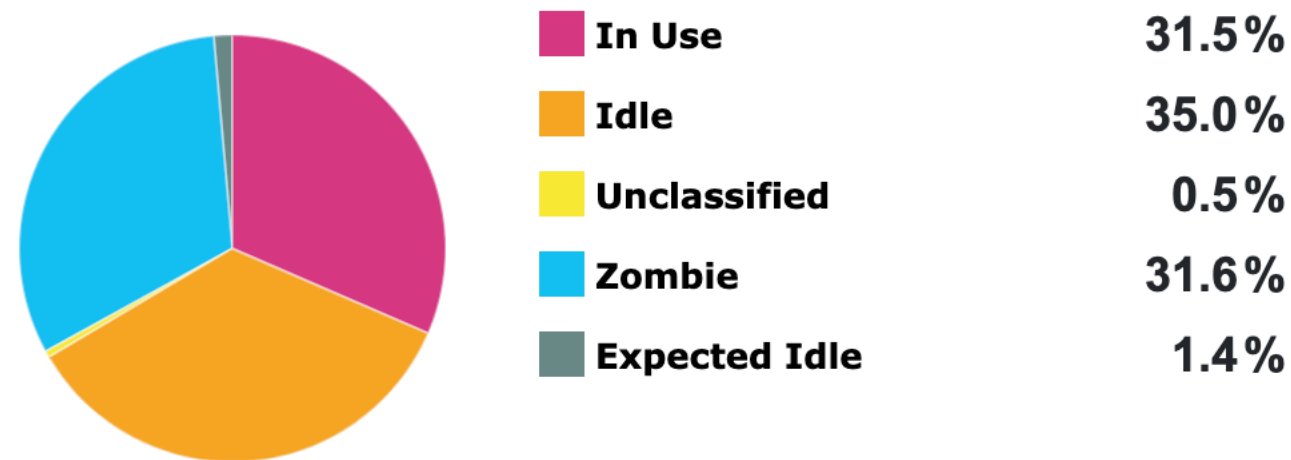
### Potential Refinement

- Further confirmation on license mobility for Microsoft servers will allow for more accuracy in AWS modeling
- Using Environment tagging to target servers for On-Demand modeling (dev/test workloads)

# Data Insights

Overview of the percentage of time servers were used, environment insights & licensing details.

## OS INSTANCE CLASSIFICATION ⋮



- **In Use** – Estimated percentage of time the servers delivered business value by being on and having their CPU utilization above 5% or above 300 MHz for VMware VMs.
- **Idle** – Estimated percentage of time the servers were on but did not deliver business value by having their CPU utilization below 5% or below 300 MHz for VMware VMs.
- **Unclassified** – Percentage of time servers were on but had no metrics available to determine if they were idle or in use.
- **Zombie** – Percentage of servers that were expected to deliver business value, but did not. These are candidates for retiring and not migrating to AWS.
- **Expected Idle** – Percentage of servers expected to not be in use but deliver business value in different ways. Examples include templates or disaster recovery.

Environment & Licensing	
Zombies	31.6% (88 servers removed from future state modeling)
SQL Servers	0
SQL Edition	Enterprise/Standard
Windows Servers	214
Linux Servers	55



# On-Premises Annual Cost Estimation

## Included in On-Premises Cost Estimation

- Server based on AWS benchmarks
- Attached storage
- Power
- Software licensing: OS (if applicable)
- MS SQL Server licensing (if applicable)

## Excluded in On-Premises Cost Estimation

- Employee costs
- Migration tools
- Professional services
- Shared storage
- Software outside of OS and SQL
- Networking

ON-PREMISES INVENTORY WITH ESTIMATED COSTS			
			<b>\$513,873.24 / Year</b>
	279 OS Instances with complete provisioning	\$464,380.57	...
	0 OS Instances with incomplete provisioning	\$0.00	...
	50,695 GB of Storage with complete provisioning	\$49,492.67	...
	0 GB of Storage with incomplete provisioning	\$0.00	...

Currency is in USD, annually. Migration Evaluator benchmark costs were used for calculating on-premises estimations. OS and SQL licensing can be configured to customer actuals. On-premises licensed SQL cores are counted at the operating system level verses host @ \$2,717 per core; operating system @ \$500 per OS.

# 3 YR Standard RI/Instance Savings Plan

(Windows Server Included)

## AWS Modeling Parameters

Location:	• Frankfurt
Instances:	• 3 Year • Standard Reserved • All Upfront payment
Modeling:	• Right Sizing
Licensing:	• Windows licenses included
Currency:	• USD annually
Savings Plan Rate Estimate:	• \$27.43 Commit / Hour

Right Sized

\$277,410.10

/ Year

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While this doesn't take into account the cost of change, migration tools, and services, the intent of our software is to provide a directional business case based on your actual data.

# 3 YR Dedicated Host Model

(Windows BYOL)

## AWS Modeling Parameters

Location:	<ul style="list-style-type: none"><li>Frankfurt</li></ul>
Instances:	<ul style="list-style-type: none"><li>3 Year</li><li>Standard Reserved</li><li>All Upfront payment</li></ul>
Modeling:	<ul style="list-style-type: none"><li>Right Sizing</li></ul>
Modeled to Dedicated Host:	<ul style="list-style-type: none"><li>Windows Server 2008, 2012, 2016, 2019</li></ul>
Dedicated Host Licensing:	<ul style="list-style-type: none"><li>BYOL Windows Server @ \$0/core</li></ul>
Modeled to Compute Instances (EC2)	<ul style="list-style-type: none"><li>Any non-Server Windows (Windows 7, 10, Vista)</li><li>Any non-Windows (Linux, RHEL)</li></ul>
EC2 Licensing:	<ul style="list-style-type: none"><li>Windows licenses included</li></ul>
Currency:	<ul style="list-style-type: none"><li>USD annually</li></ul>
Savings Plan Rate Estimate:	<ul style="list-style-type: none"><li>\$19.16 Commit / Hour</li></ul>

Right Sized ?		📈 \$204,873.43 / Year	
		Upfront	Monthly
	155 Matched to Dedicated Hosts	--.---	--.---
	36 Matched to Compute Instances	\$50,286.00	\$0.00
	88 OS Ignored ⓘ	--.---	--.---
	7 Dedicated Host Servers	\$453,123.00	\$0.00
	186 Unallocated Virtual Cores	--.---	--.---
	44,651 GB Matched	\$0.00	\$3,089.20
	7,055 GB Ignored ⓘ	--.---	--.---
	132 Cores of BYOL Windows Datacenter 2016	--.---	\$0.00
	2 Servers of BYOL Windows Datacenter 2012	--.---	\$0.00
	2 Servers of BYOL Windows Datacenter 2008	--.---	\$0.00

While this doesn't take into account the cost of change, migration tools, and services, the intent of our software is to provide a directional business case based on your actual data.






# 3 YR Standard RI/Instance Savings Plan

(Windows Server Included)

## AWS Modeling Parameters

Location:	• Milan
Instances:	• 3 Year • Standard Reserved • All Upfront payment
Modeling:	• Right Sizing
Licensing:	• Windows licenses included
Currency:	• USD annually
Savings Plan Rate Estimate:	• \$29.06 Commit / Hour

Right Sized		 \$290,593.98 / Year	
		Upfront	Monthly
	191 Matched to Compute Instances	\$763,752.00	\$0.00
	88 OS Ignored ⓘ	--.--	--.--
	44,651 GB Matched	\$0.00	\$3,000.83
	7,055 GB Ignored ⓘ	--.--	--.--




While this doesn't take into account the cost of change, migration tools, and services, the intent of our software is to provide a directional business case based on your actual data.

# On Demand – Zombies Included

(Windows Server Included)

## AWS Modeling Parameters

Location:	• Milan
Instances:	• On Demand 24x7
Modeling:	• Right Sizing
Licensing:	• Windows licenses included
Currency:	• USD annually
Savings Plan Rate Estimate:	• \$N/A

Right Sized		 \$618,503.44 / Year	
		Upfront	Monthly
	279 Matched to Compute Instances	\$0.00	\$47,946.44
	51,786 GB Matched	\$0.00	\$3,595.52

While this doesn't take into account the cost of change, migration tools, and services, the intent of our software is to provide a directional business case based on your actual data.

# Next Steps

- Work with your AWS Account team to determine your next best step
- Learn about the other services AWS provides to accelerate your migration to the cloud:  
[aws.amazon.com/products/migration-and-transfer/](https://aws.amazon.com/products/migration-and-transfer/)



# Thank You!